

25 YEARS



**STRUCTURAL  
RESTORATION  
SERVICES, INC.**  
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PICTURED: FROM LEFT, BROTHERS DANIEL AND WILLIAM WARNER. PHOTOS/J. ELDON ZIMMERMAN PHOTOGRAPHY

# STRUCTURAL RESTORATION SERVICES, INC.

## SOLVING BUILDING PROBLEMS WITH A SMILE

In 1992, Dan Warner, his brother, Bill, and a friend truly believed they could do building repair and restoration work better. So they each contributed \$500 and started their own company, Structural Restoration Services, Inc. (SRS).

These days, the family-owned business run by Warner and his brother does repair and restoration of everything from concrete, masonry, structural, waterproofing, caulking and leak repair to historic preservation on buildings, as well as other structures like bridges and industrial structures. Warner's civil engineering degree combined with his brother's extensive construction experience has helped prepare them to fulfill their passion for solving building problems.

As the SRS president, Warner credits a service-focused mindset for the company's success over the years.

"We may be in the business of restoring structures, but our primary focus is to serve people," he said. "I believe if you make it your goal to solve people's problems, you don't have to worry about the other stuff because it will all fall into place."

SRS is passionate about educating clients about the purpose behind the repair work and what the proper execution of that work should look like. That also makes clients better prepared to make building repair decisions, and it ensures they will not be taken advantage of by substandard contractors.

With every bid and contract, SRS tries to be extremely clear about the scope of work, and then the work is performed accordingly. It's a simple philosophy.

"We say what we mean, and we mean what we say," Warner explained. "That way, there are no misunderstandings or surprises to the client."

In order to keep moving toward its mission of serving people by meeting their building repair and restoration needs, Warner believes the company is destined for growth. Although competition has come and gone — riding the waves of economic trends over the years — SRS is in a solid place to begin a period of substantial planned and paced growth in both the number of people it employees and the geographic area it serves.

But while the high-profile projects and awards are nice, what Warner is most proud of are the people who make up the company's team.

"Without them, we wouldn't have been around this long," he said. "We have a great team with a great attitude toward safety, quality and commitment. They want to give the client what they expect and what they paid for without compromising or cutting corners."

<b>1992</b>	2	\$150,000	Dan Warner	MD, D.C. & PA	1
<b>&amp;</b>	<b>EMPLOYEES</b>	<b>GROSS REVENUE</b>	<b>PRESIDENT</b>	<b>GEOGRAPHY COVERED</b>	<b>LOCATIONS</b>
<b>2017</b>	40	\$4.5 million	Dan Warner	MD, D.C., PA, VA, DE, NC & SC	1